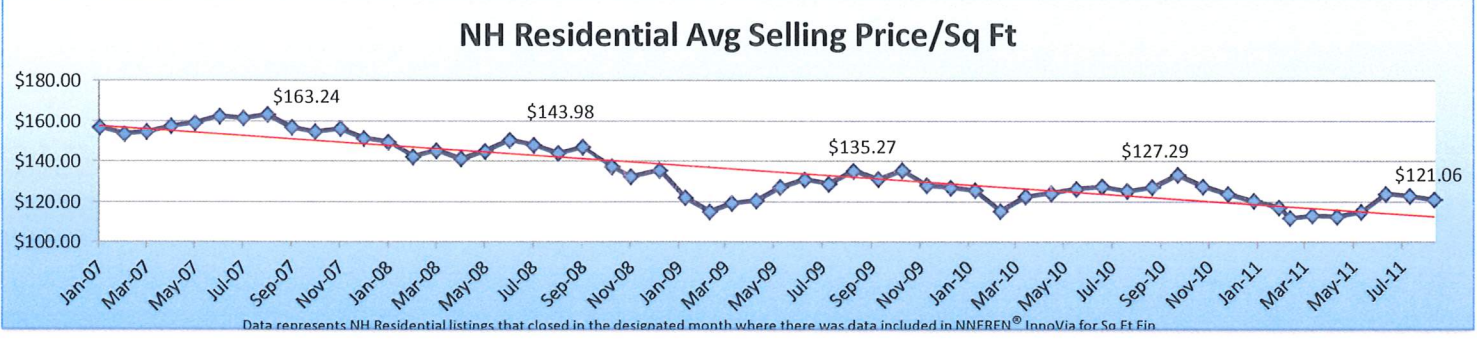
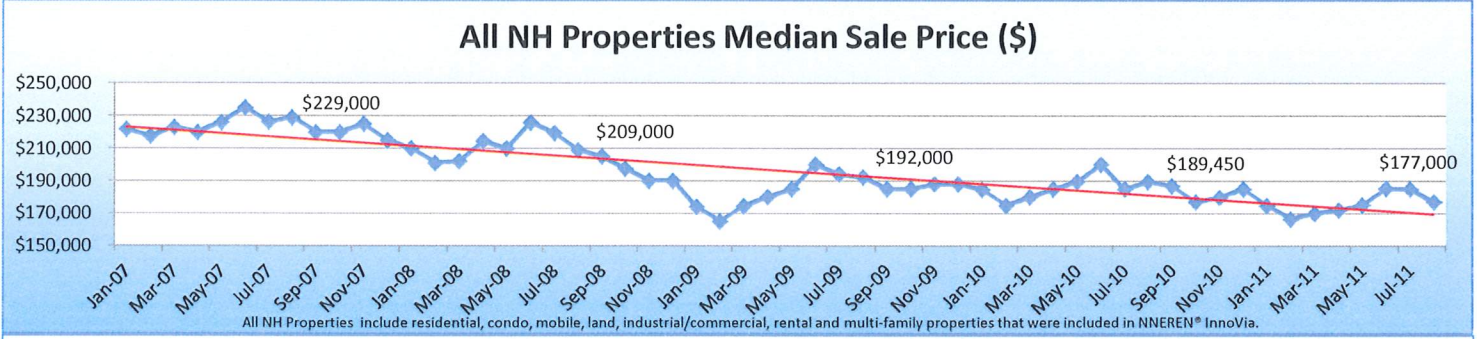
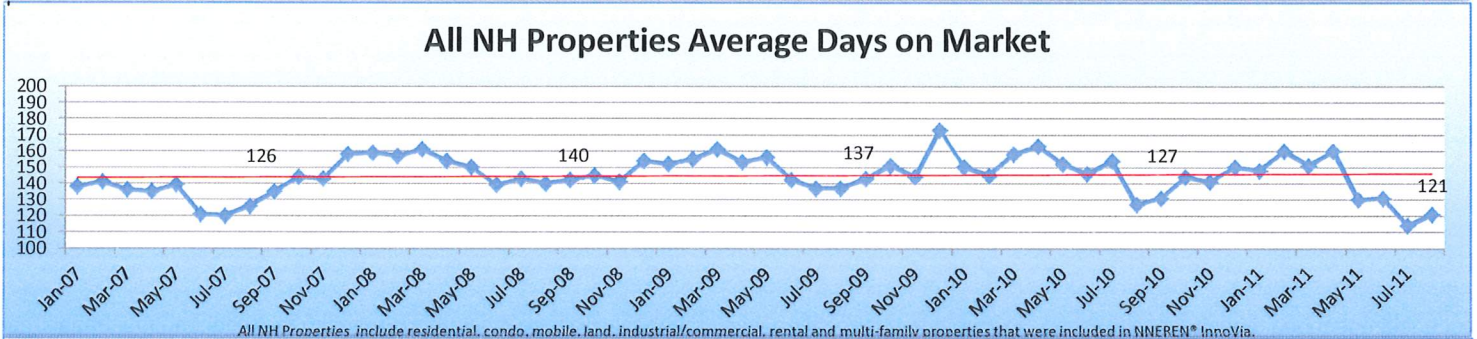
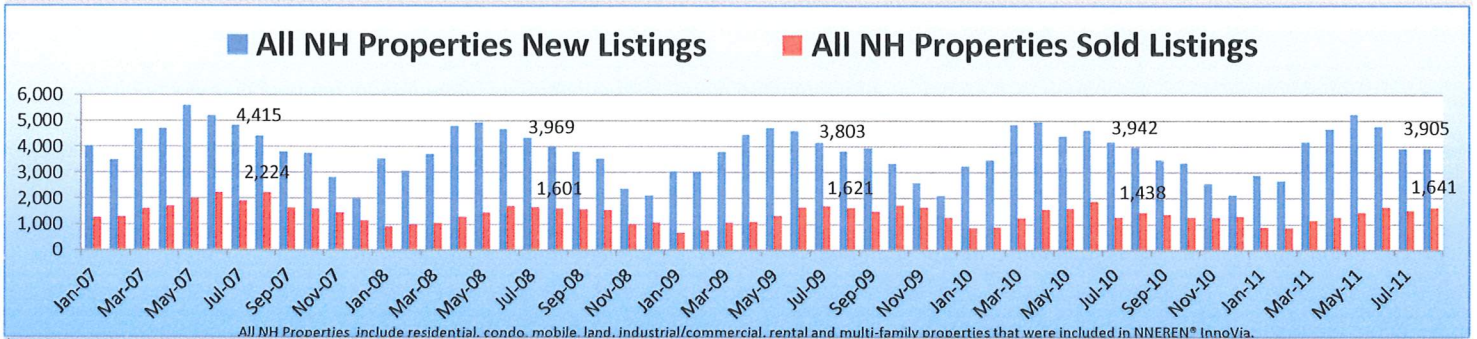


# NNEREN<sup>®</sup> STATISTICS

Monthly Statistics Report - August 2011 for New Hampshire  
Northern New England Real Estate Network - Compiled on September 8, 2011

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### State of New Hampshire County: Merrimack, NH

	Aug-11	Change from Jul-11	Aug-10	Change from 8/11 - 8/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	208	-9.57%	225	-7.56%	1,924	2,091	-7.99%
Sold Listings	122	8.93%	99	23.23%	729	758	-3.83%
Volume - Sold Listings (\$)	\$24,417,737	7.57%	\$20,880,550	16.94%	\$153,591,314	\$167,520,823	-8.32%
Median Sale Price (\$)	\$169,800	-10.40%	\$189,000	-10.16%	\$183,400	\$195,150	-6.02%
Average Days on Market	91	22.97%	122	-25.41%	113	120	-5.83%
<b>Condo</b>							
New Listings	24	-27.27%	51	-52.94%	305	335	-8.96%
Sold Listings	21	31.25%	17	23.53%	137	117	17.09%
Volume - Sold Listings (\$)	\$3,209,400	49.34%	\$2,406,450	33.37%	\$18,968,677	\$18,347,464	3.39%
Median Sale Price (\$)	\$153,000	25.93%	\$153,000	0.00%	\$125,000	\$156,500	-20.13%
Average Days on Market	151	4.86%	200	-24.50%	147	152	-3.29%
<b>Mobile/Manufactured</b>							
New Listings	22	69.23%	18	22.22%	158	161	-1.86%
Sold Listings	12	-20.00%	15	-20.00%	75	75	0.00%
Volume - Sold Listings (\$)	\$426,420	-14.35%	\$731,000	-41.67%	\$2,399,519	\$2,824,350	-15.04%
Median Sale Price (\$)	\$34,125	43.68%	\$22,000	55.11%	\$29,000	\$25,000	16.00%
Average Days on Market	191	-2.55%	216	-11.57%	174	156	11.54%
<b>*All Properties</b>							
New Listings	367	-6.85%	388	-5.41%	3,223	3,387	-4.84%
Sold Listings	166	2.47%	146	13.70%	1,044	1,062	-1.69%
Volume - Sold Listings (\$)	\$28,691,952	2.13%	\$26,544,650	8.09%	\$191,692,698	\$205,684,498	-6.80%
Median Sale Price (\$)	\$163,950	2.50%	\$165,450	-0.91%	\$159,900	\$176,700	-9.51%
Average Days on Market	120	27.66%	141	-14.89%	130	135	-3.70%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

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### State of New Hampshire County: Sullivan, NH

	Aug-11	Change from Jul-11	Aug-10	Change from 8/11 - 8/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	80	-25.93%	81	-1.23%	738	747	-1.20%
Sold Listings	29	-17.14%	33	-12.12%	231	233	-0.86%
Volume - Sold Listings (\$)	\$7,018,000	21.74%	\$12,330,400	-43.08%	\$49,868,703	\$51,288,031	-2.77%
Median Sale Price (\$)	\$132,000	-16.19%	\$158,900	-16.93%	\$140,000	\$152,000	-7.89%
Average Days on Market	145	21.85%	84	72.62%	148	144	2.78%
<b>Condo</b>							
New Listings	10	233.33%	9	11.11%	42	48	-12.50%
Sold Listings	5	66.67%	0	N/A	16	8	100.00%
Volume - Sold Listings (\$)	\$1,750,000	275.62%	\$0	N/A	\$4,297,900	\$2,148,805	100.01%
Median Sale Price (\$)	\$219,000	31.93%	\$0	N/A	\$183,500	\$251,250	-26.97%
Average Days on Market	240	155.32%	0	N/A	275	116	137.07%
<b>Mobile/Manufactured</b>							
New Listings	7	-22.22%	9	-22.22%	49	64	-23.44%
Sold Listings	4	33.33%	4	0.00%	21	36	-41.67%
Volume - Sold Listings (\$)	\$92,400	12.82%	\$190,500	-51.50%	\$540,800	\$1,137,420	-52.45%
Median Sale Price (\$)	\$23,450	-26.49%	\$31,250	-24.96%	\$20,000	\$25,000	-20.00%
Average Days on Market	205	286.79%	47	336.17%	146	63	131.75%
<b>*All Properties</b>							
New Listings	144	-9.43%	158	-8.86%	1,154	1,232	-6.33%
Sold Listings	51	2.00%	41	24.39%	326	343	-4.96%
Volume - Sold Listings (\$)	\$9,909,400	40.62%	\$12,702,300	-21.99%	\$59,897,403	\$60,888,423	-1.63%
Median Sale Price (\$)	\$120,000	-11.93%	\$120,000	0.00%	\$120,000	\$125,900	-4.69%
Average Days on Market	170	60.38%	81	109.88%	169	144	17.36%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

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