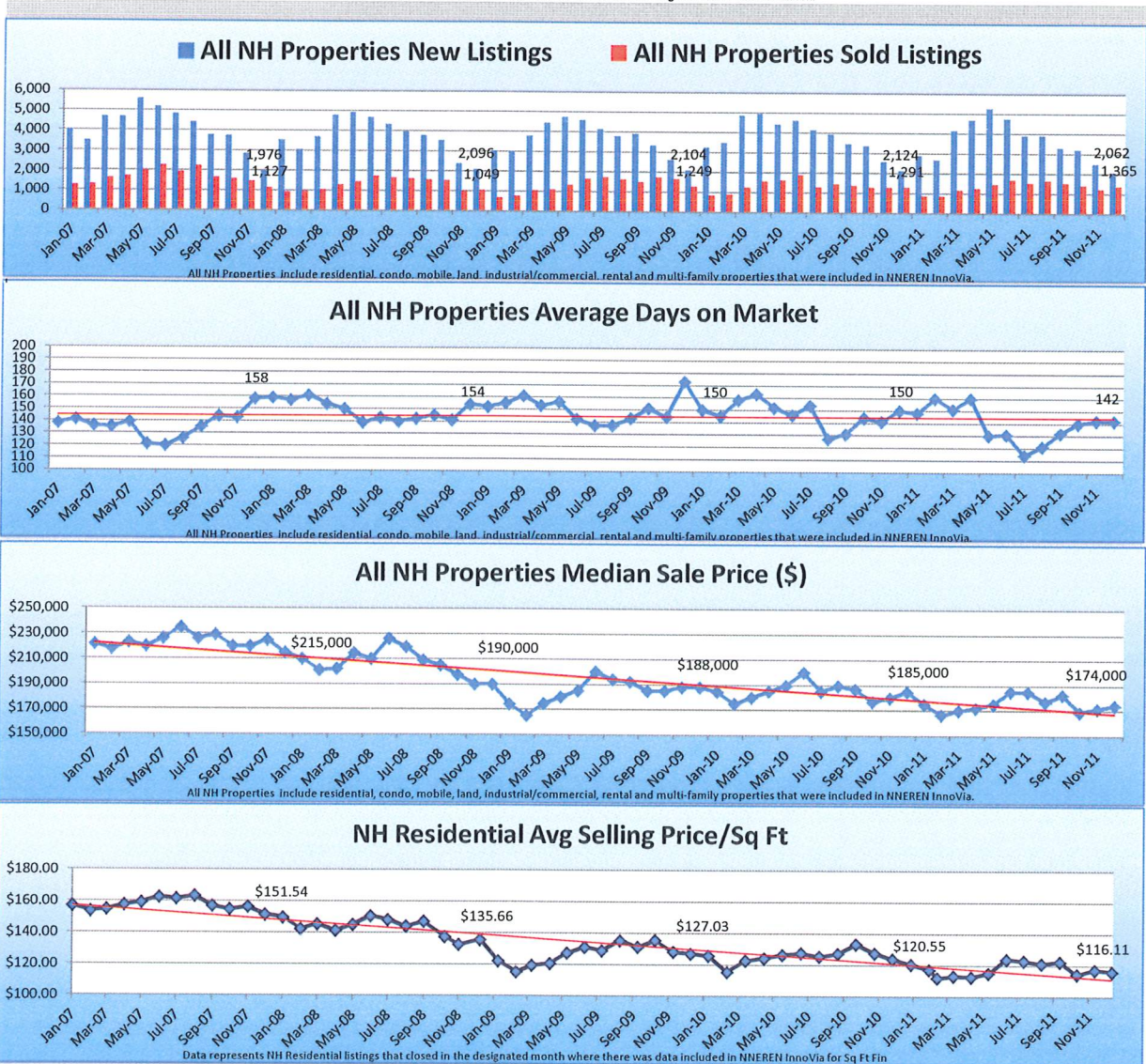


NNEREN[®] STATISTICS

Monthly Statistics Report - December 2011 for New Hampshire Northern New England Real Estate Network - Compiled on January 9, 2012

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Monthly Statistics Report - December 2011 for New Hampshire
Northern New England Real Estate Network - Compiled on January 9, 2012

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State of New Hampshire
All Counties

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
Residential							
New Listings	1,033	-18.21%	977	5.73%	23,372	24,312	-3.87%
Sold Listings	923	12.01%	855	7.95%	10,714	10,529	1.76%
Volume - Sold Listings (\$)	\$210,459,070	6.53%	\$227,898,176	-7.65%	\$2,620,712,239	\$2,702,684,689	-3.03%
Median Sale Price (\$)	\$193,500	0.65%	\$215,000	-10.00%	\$201,700	\$215,000	-6.19%
Average Days on Market	127	0.00%	133	-4.51%	121	117	3.42%
Condo							
New Listings	269	2.28%	301	-10.63%	5,228	5,941	-12.00%
Sold Listings	228	19.37%	233	-2.15%	2,549	2,635	-3.26%
Volume - Sold Listings (\$)	\$41,612,044	14.66%	\$40,874,902	1.80%	\$452,414,237	\$478,620,064	-5.48%
Median Sale Price (\$)	\$148,250	-10.69%	\$171,000	-13.30%	\$155,000	\$165,000	-6.06%
Average Days on Market	172	9.55%	160	7.50%	151	145	4.14%
Mobile/Manufactured							
New Listings	74	-19.57%	73	1.37%	1,671	1,756	-4.84%
Sold Listings	54	-21.74%	67	-19.40%	842	816	3.19%
Volume - Sold Listings (\$)	\$2,462,465	-22.33%	\$3,153,790	-21.92%	\$35,884,834	\$36,846,377	-2.61%
Median Sale Price (\$)	\$32,000	-1.54%	\$39,000	-17.95%	\$32,000	\$34,450	-7.11%
Average Days on Market	130	2.36%	136	-4.41%	155	152	1.97%
*All Properties							
New Listings	2,062	-17.19%	2,052	0.49%	42,567	44,331	-3.98%
Sold Listings	1,365	12.90%	1,297	5.24%	15,904	15,907	-0.02%
Volume - Sold Listings (\$)	\$279,796,636	8.64%	\$295,711,563	-5.38%	\$3,405,534,863	\$3,511,897,901	-3.03%
Median Sale Price (\$)	\$174,000	1.64%	\$185,000	-5.95%	\$175,000	\$185,000	-5.41%
Average Days on Market	142	0.00%	151	-5.96%	137	134	2.24%

*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.
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Northern New England Real Estate Network - Compiled on January 9, 2012

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State of New Hampshire
County: Sullivan, NH

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
Residential							
New Listings	42	-6.67%	54	-22.22%	957	987	-3.04%
Sold Listings	25	-21.88%	35	-28.57%	355	352	0.85%
Volume - Sold Listings (\$)	\$6,369,749	-28.28%	\$8,753,779	-27.23%	\$78,550,202	\$78,429,825	0.15%
Median Sale Price (\$)	\$148,750	13.33%	\$182,900	-18.67%	\$139,500	\$155,500	-10.29%
Average Days on Market	144	-7.69%	190	-24.21%	147	146	0.68%
Condo							
New Listings	5	25.00%	4	25.00%	60	67	-10.45%
Sold Listings	2	N/A	1	100.00%	22	12	83.33%
Volume - Sold Listings (\$)	\$508,000	N/A	\$200,000	154.00%	\$6,100,800	\$3,171,804	92.34%
Median Sale Price (\$)	\$254,000	N/A	\$200,000	27.00%	\$192,500	\$243,000	-20.78%
Average Days on Market	142	N/A	604	-76.49%	221	195	13.33%
Mobile/Manufactured							
New Listings	4	-55.56%	2	100.00%	68	76	-10.53%
Sold Listings	2	-60.00%	2	0.00%	36	44	-18.18%
Volume - Sold Listings (\$)	\$79,000	-69.02%	\$41,900	88.54%	\$1,276,425	\$1,438,120	-11.24%
Median Sale Price (\$)	\$39,500	1.28%	\$20,950	88.54%	\$26,950	\$26,250	2.67%
Average Days on Market	161	59.41%	85	89.41%	121	62	95.16%
*All Properties							
New Listings	69	-19.77%	85	-18.82%	1,525	1,630	-6.44%
Sold Listings	39	-9.30%	39	0.00%	495	494	0.20%
Volume - Sold Listings (\$)	\$8,081,949	-14.84%	\$9,160,679	-11.78%	\$93,143,727	\$91,334,716	1.98%
Median Sale Price (\$)	\$129,900	3.92%	\$180,000	-27.83%	\$125,000	\$134,500	-7.06%
Average Days on Market	170	2.41%	192	-11.46%	165	150	10.00%

*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.
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