

### EASTMAN RESIDENTIAL STATISTICS

YEAR	2008	2009	2010	2011
TOTAL LISTING \$\$\$	\$12,214,574	\$8,964,498	\$15,327,237	\$9,259,686
TOTAL SALES \$\$\$	\$11,285,207	\$8,205,244	\$14,366,210	\$8,548,559
MEDIAN LIST PRICE	\$289,500	\$257,000	\$299,992	\$314,900
MEDIAN SALES PRICE	\$269,500	\$231,150	\$290,000	\$305,000
AVG LIST PRICE	\$313,194	\$280,141	\$326,111	\$330,703
AVG SALES PRICE	\$289,364	\$256,414	\$305,664	\$305,306
AVG DOM	167	225	246	165
# OF SOLD PROPERTIES	39	32	47	28

### EASTMAN CONDO STATISTICS

YEAR	2008	2009	2010	2011
TOTAL LISTING \$\$\$	\$4,652,388	\$2,856,754	\$1,315,999	\$1,837,899
TOTAL SALES \$\$\$	\$4,357,388	\$2,606,105	\$1,253,999	\$1,719,900
MEDIAN LIST PRICE	\$249,900	\$280,000	\$234,000	\$189,900
MEDIAN SALES PRICE	\$229,000	\$252,500	\$225,750	\$185,000
AVG LIST PRICE	\$244,863	\$259,705	\$219,333	\$204,211
AVG SALES PRICE	\$229,336	\$236,919	\$209,000	\$191,100
AVG DOM	231	110	157	252
# OF SOLD PROPERTIES	19	11	6	9

### EASTMAN LAND STATISTICS

YEAR	2008	2009	2010	2011
TOTAL LISTING \$\$\$	\$510,350	\$100,800	\$41,500	\$132,900
TOTAL SALES \$\$\$	\$425,500	\$74,500	\$25,500	\$45,500
MEDIAN LIST PRICE	\$27,500	\$19,000	\$20,750	\$19,500
MEDIAN SALES PRICE	\$23,000	\$14,000	\$12,750	\$6,500
AVG LIST PRICE	\$42,529	\$20,160	\$20,750	\$33,225
AVG SALES PRICE	\$35,458	\$14,900	\$12,750	\$11,375
AVG DOM	91	320	98	495
# OF SOLD PROPERTIES	12	5	2	4